

# ONLY THE



# ALWAYS THE





CELEBRATING
90 YEARS OF EXCELLENCE

# GERMACK

# The only pistachio roaster in the midwest

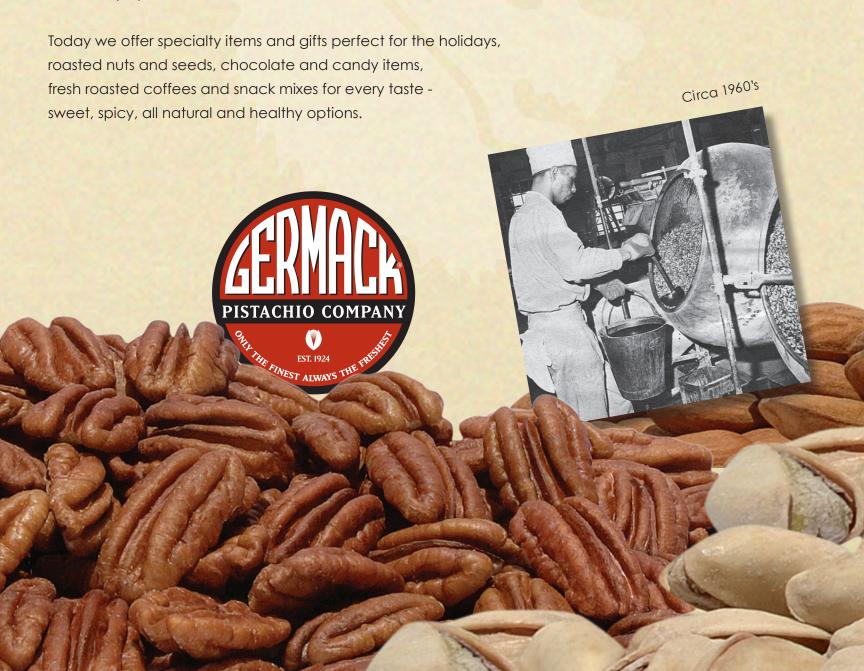
Germack Pistachio Co. is a fourth-generation, family owned company where quality is a matter of family pride! Our company is committed to providing only the finest and always the freshest quality products with superior customer service.

At Germack, we are encouraged to be our best by our loyal following of discriminating customers who prefer the freshness that comes from a hand crafted specialty product.

Germack is old school, preferring time-honored, small batch roasting.

Small batch roasting provides the quality control measures necessary to ensure consistency for the perfect roast every time.

This is why we have persisted and grown since 1924, when we first introduced our "red lip" pistachios to America.



### Germack quality standards

- HACCP (Hazard Analysis Critical Control Point) audited and approved - HACCP is the systematic preventative approach to food safety
- Germack meets or exceeds industry standards for quality
- Third-party audits
- Planning and inventory control staff
- Capacity commitments with on-time shipments

# Craft roasting since 1924!

Germack is proud to provide the top quality products our customers have grown to love. All of our products are roasted, blended, packaged and shipped from our central location in Detroit, Michigan.

#### Vend "Germack Red Lip Pistachio Nuts" in Your Machines

A Product Not Sold in the Bulk

Any article you may be vending in your machines is handled, advertised, and sold by the retail outlets. Therefore, anyone desiring a quantity of the product in your machines could purchase it at a lower price from the retailer. But it is NOT SO with GERMACK RED LIP PISTACHIO NUTS. Once you introduce GERMACK RED LIP in your territory, regardless of how LARGE a quantity a customer desires, he will have to PURCHASE out of a machine which assures you of a STEADY and FAST TURN OVER due to the fact that none could be purchased in bulk.

The largest and shrewdest operators in the City of Detroit have entered the Pistachio vending business in a big way and you can be sure that they are making money and plenty of it or they would not add on machines as fast as they are. So WHY not get STARTED NOW and build a Pistachio route? Before the BEST LOCATIONS are taken. You will have no difficulty placing Pistachio machines and locations that are now closed to vending machines would gladly take in a Pistachio machine. Don't Delay.

GERMACK RED LIP PISTACHIOS are DELICIOUS and TEMPTING and are always FRESHLY roasted and salted. You can give generous portions of GERMACK RED LIP PISTACHIO NUTS and yet make 200% profit. You only require FIVE POUNDS AND SIX OUNCES of our RED LIP to fill a machine and our prices are the VERY LOWEST.

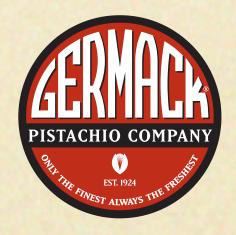
Write us today for samples and prices and any other information you may desire. DO IT NOW.

#### JOHN N. GERMACK

Leading Importer and Roaster of Pistachio Nuts

1346 E. Vernor Highway DETROIT, MICH.





# PRODUCTS

- craft roasted
- healthy options (raw, unsalted, clean)
  - full line of nuts and seeds
    - fruit and nut mixes
      - snack mixes
  - chocolates and candies
    - dried fruit
    - nut butters
      - coffee

## CAPABILITIES

- oil & dry roasting
- spicing and seasoning of nuts and mixes
  - custom seasonings
  - custom blends & snack mixes

## PACKAGING

- cello pillow style bags
- high-barrier moisture resistant paper bags
  - resealable plastic jars
  - resealable pouches
  - specialty packaging
    - private labeling



CELEBRATING
90 YEARS OF EXCELLENCE